

THE INTERNATIONAL CONGRESS OF ESTHETICS AND SPA

DALLAS 2023

EXHIBITOR KIT



JUNE 11 & 12, 2023

EXHIBIT | ATTRACT | **SELL**

SPONSORED BY

les nouvelles
esthétiques & spa
AMERICAN EDITION

LNEonline.com

3929 Ponce de Leon Blvd, Coral Gables, FL 33134
Toll Free: 1.800.471.0229 **International:** 305.443.2322

Aesthetic Congress Communications

THE INTERNATIONAL CONGRESS OF ESTHETICS AND SPA | DALLAS

Kay Bailey Hutchison Convention Center Dallas, TX | JUNE 11 & 12, 2023



EXHIBIT, ATTRACT, NETWORK & SELL

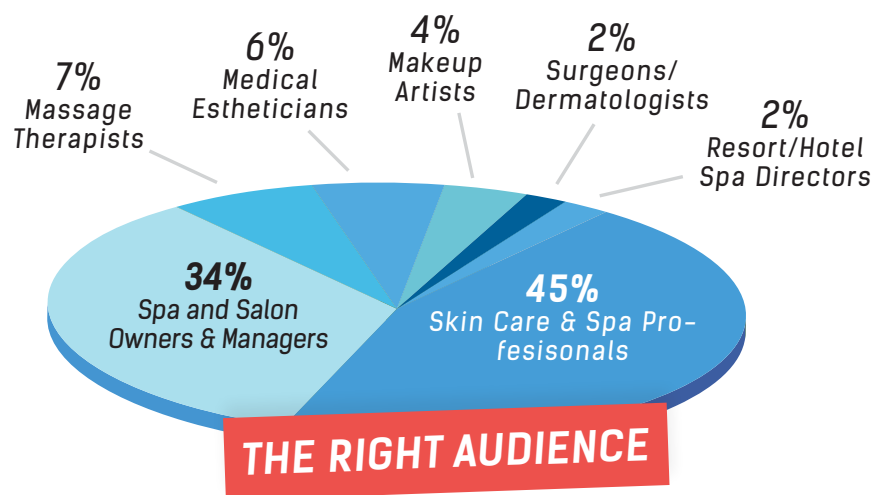
At The International Congress of Esthetics and Spa, the leading industry event for skin care and spa professionals in North America!

4 EXCITING CONGRESSES

Held annually in Dallas, TX, Philadelphia, PA, Long Beach, CA and Miami, FL, the International Congress of Esthetics and Spa attracts buyers from all facets of the skin care and spa industry.

Every year, each of our four educational congresses highlights learning, networking and growing, and aims to inspire the professionals who make our industry shine. Every conference includes:

- + Conferences on Business, Marketing, Retail, Social Media, Wellness and more!
- + An exhibition floor packed with vendors showcasing the most cutting-edge technologies, equipment and treatments, along with the best in skin care, esthetics and cosmetology. From wellness, beauty, health and beyond—every sector of the spa world is represented here!
- + Product-focused classes offered by exhibitors.



- 74% Met with existing/potential suppliers
- 83% Purchased products on show floor
- 67% Compared products & services
- 78% Signed purchase order

QUALITY BUYERS

Aesthetic Congress Communications

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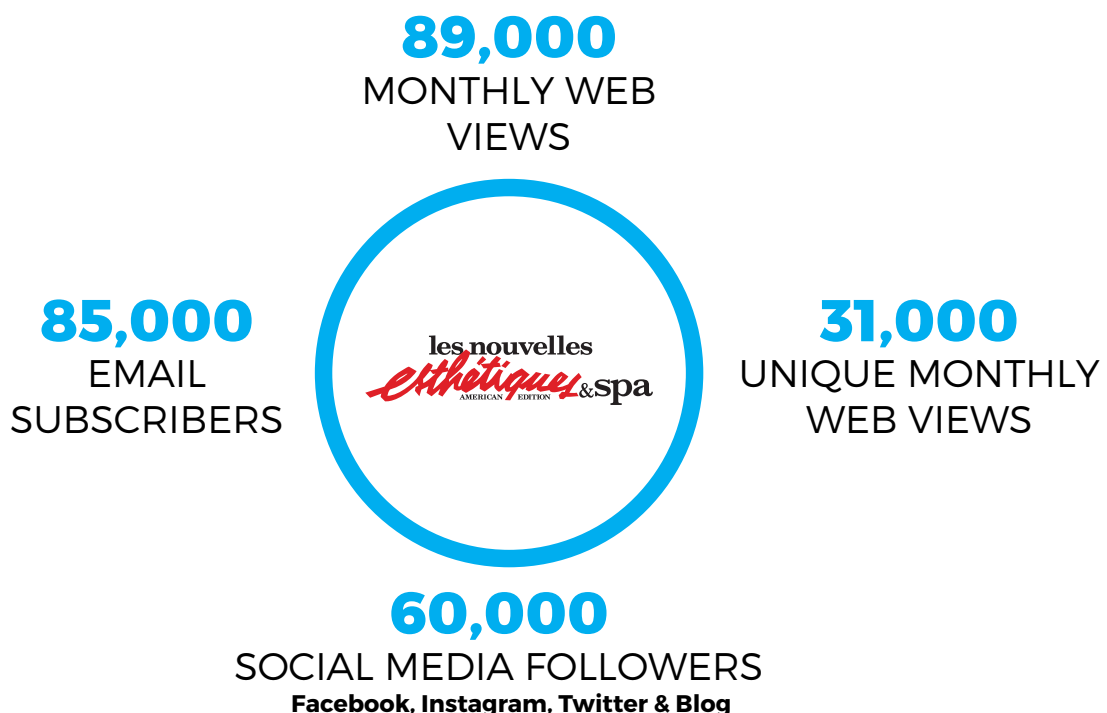
MARKETING THAT DELIVERS **QUALITY BUYERS**

■ **DIGITAL ADVERTISING**

A strategic 360 marketing campaign delivering content through the most popular digital & social media platforms reaching our industrys audience.

■ **WEBSITE/E-MAIL**

Each congress has its own website where visitors can log on for the latest show info. Visitors are provided with immediate info through our weekly e-mail broadcast campaign sent to our 85,000 qualified industry members.



HOW TO SIGN ELECTRONICALLY

1

FOR ADOBE ACROBAT OR ADOBE READER

- Click on the 'Authorized Signature' field and select 'New ID' from the drop down menu

Then choose 'A new digital ID I want to create now' and fill in your information to create your Digital ID. This ID can be used to sign future documents using Adobe Reader/Acrobat

2

FOR APPLE PREVIEW

- Click on the 'Markup Toolbar' Button to open the top toolbar



- Then click on the 'Sign Document' Button



And click on 'Create Signature', write your signature on a white piece of paper and display it to the camera, Preview will automatically take a snapshot when the signature is detected.

You can then save your signature and use it to sign future documents in Apple Preview

- Once you are done signing, click on the 'Markup Toolbar' button to end the signing tool



Aesthetic Congress Communications

THE INTERNATIONAL CONGRESS OF ESTHETICS AND SPA | DALLAS
Kay Bailey Hutchison Convention Center Dallas, TX | JUNE 11 & 12, 2023

EXHIBIT SPACE CONTRACT

1. APPLICATION and CONTRACT for exhibit space at **THE INTERNATIONAL CONGRESS OF ESTHETICS AND SPA, DALLAS 2023** managed by Aesthetic Congress Communications, Inc., to be held at the Kay Bailey Hutchison Convention Center on June 11 & 12, 2023. Return copy of completed application to Aesthetic Congress Communications, Inc., 3929 Ponce de Leon Blvd., Coral Gables, Florida 33134 or fax to 1.305.443.1664.

COMPANY NAME (as it should appear in all future Congress material)

STREET ADDRESS

CITY STATE ZIP CODE

COMPANY REPRESENTATIVE TO RECEIVE TITLE PHONE
EXHIBIT CORRESPONDENCE AND BULLETINS

E-MAIL WEB SITE FAX

2. TOLL FREE NUMBER _____
(as it should appear in all future Congress material)

3. IMPORTANT
Brief description of products or services to be exhibited

4. PREFERRED BOOTH LOCATIONS (add more if needed)

1st choice _____

2nd choice _____

3rd choice _____

5. ITEMS INCLUDED WITH BOOTH RENTAL

- Carpeted booth
- Standard 8' backwall
- 3' side-draped walls
- Booth identification sign
- Two chairs
- One 6' draped table
- One wastebasket
- Security service
- Exhibitor service manual
- Free listing in official digital show program (contract received before 01/15/2023)
- Free listing and link on the congress' web site
- Free listing in the show directory

7. BOOTH FEES

Contract and deposit received before August 15, 2022
\$2,800.00 per booth
Contract and deposit received after August 15, 2022
\$3,200.00 per booth

8. BOOTH #	PRICE PER BOOTH
GRAND TOTAL	

9. PAYMENT SCHEDULE

A minimum deposit of 50% of the total rental fee of your booth is required with the application. The final 50% is due 60 days before the show opening date (April 11, 2023).

10. PAYMENT BY CHECK:

Check # _____

Make check payable to
Aesthetic Congress Communications, Inc.

By signing the exhibitor acknowledges having read and agreed the Terms & Conditions on the reverse side of this Contract. Exhibitors understand that this application will become a binding contract upon acceptance by Aesthetic Congress Communications, Inc. Any changes to the information on this application must be provided to Aesthetic Congress Communications, Inc. in writing.

Application's Authorized Signature _____ Title _____ Date _____

1. Contract. This Application and Contract for Exhibit Space ("Contract") at an International Congress of Esthetics and Spa ("Trade Show") when properly executed by the Applicant ("Exhibitor") shall upon written acceptance by Aesthetic Congress Communications, Inc. ("Management") constitute a valid and binding contract. Management reserves the right to establish further conditions, rules and regulations as may be deemed necessary for the general success of the Trade Show. It is further agreed that the conditions, rules and regulations as stated in this Contract and as outlined in the Exhibitor's Service Manual are made a part of this Contract and fully incorporated into this Contract, and that the Exhibitor agrees to be bound by each and every such condition, rule and regulation.

2. Use of Space. Management reserves the right to decline, prohibit or expel any exhibit which in its judgment, is out of keeping with the character of the Trade Show. This reservation applies to all persons, printed materials, products, conduct of the Exhibitor or its employees, contractors, agents or guests, sound level, and all other aspects of the Exhibitor's exhibit. Distribution of advertising material and Exhibitor solicitations of any sort shall be restricted to the Exhibitor's booth. Exhibitor's exhibit or product may not extend beyond the limits of the Exhibitor's booth. Exhibitor shall arrange its exhibit so as not to obscure or prejudice adjacent exhibitors in the opinion of Management. Exhibitor may not assign or sublet any part of its assigned space without the prior written consent of Management. Any space not occupied by the time set for completion of installation of displays may be reassigned at the discretion of Management. Exhibitor's Deposit will be forfeited unless special arrangements have been approved by Management. Exhibitor will keep its exhibit open and staffed at all times during the Trade Show hours.

Booths - Standard booth equipment (back and side walls, identification sign, two chairs, and one draped table) is provided by Management without cost to the Exhibitor. If Exhibitor plans to install a completely constructed display of such character that the Exhibitor will not require or desire the use of standard booth equipment, no part thereof shall project as to obstruct the view of adjacent booths. No display or its contents may exceed a height of 8' nor may the sidewalls be higher than 4' within a distance halfway between the back wall and aisle. Raw wood, cardboard or similar material for wings to booths must be covered or painted if they are visible in adjacent booths.

Failure to comply with the rules and regulations of this Contract and as stated in the Exhibitor's Service Manual will result in the alteration or removal of the booth at the Exhibitor's expense. Rental fees for services and exhibit space are not refundable. Exhibitors shall be bound by all pertinent laws, codes and regulations of municipal or other authorities having jurisdiction over the exhibit facility or the conducting of said exhibit, together with the rules and regulations of the owners and/or operators of the facility in which the exhibition is held.

3. Cancellation, Termination and Refund Policy – If Exhibitor cancels this Contract in writing delivered to Management at least 60 days prior to the first show day of the Trade Show, Management shall retain 25% of the total rental amount and shall refund any excess paid by Exhibitor over that amount through the date of cancellation. No refund will be made for any attempted cancellation within 60 days of the first show day of the Trade Show.

Exhibitor understands that if Exhibitor fails to comply in any respect with the terms of this Contract including any conditions, rules and regulations for the Trade Show, Management shall have the right without notice to the Exhibitor to immediately sell or offer for sale the exhibit space covered by this Contract. Exhibitor further understands that it shall be liable for any deficiency, loss or damage suffered by Management as a result of its failure to comply and that Exhibitor agrees to pay any such amount immediately, upon demand together with reasonable expenses and costs incurred. It is further agreed that actual utilization of the exhibit space is essential to the success of the Trade Show. If Exhibitor is unable to affect the sale of the space as herein provided, Management is expressly authorized to utilize or cause the unused exhibit space to be occupied or otherwise utilized in such manner as it may deem in the best interest of the Trade Show without any refund, rebate or allowance whatsoever to the Exhibitor and without in any way releasing the Exhibitor from any liability hereunder, and Exhibitor expressly agrees to pay the full sum set forth in this Contract.

Management will not be liable for the fulfillment of its obligations under this Contract as to the delivery of exhibit space if non-delivery is due to any of the following causes: the facility being damaged or destroyed by fire, dangerous or inclement weather, lack of utilities to the facility, act of God, public enemy, war or insurrections, travel limitations, strikes, lock-outs, acts of vandalism, terrorism or terrorist threats, riots or other civil disturbances, an epidemic, pandemic or other similar public health risk, the facility being unavailable due to governmental action or anticipated governmental action which would prohibit a Trade Show such as ours or limit the capacity of the facility below our normal attendance, any other laws, rules, regulations or orders of federal, state or local government which would prohibit holding the Trade Show at the facility or impose substantial limitations, postponement or cancellation of the Trade Show for any other reason, or for any cause beyond the control of Management.

If Management is not able to hold a Trade Show for any of the above named reasons Management agrees to reimburse Exhibitor the amount paid by

Exhibitor to Management, less its pro rata portion of any and all non-cancelable expenses committed or incurred by Management relating to holding the exhibit such as but not limited to rent, advertising and marketing, fees and salaries, and other operating costs.

All Exhibitors must have current account balances and maintain such account current 30 days prior to the opening date of the Trade Show for advertising, products, or any other product or service previously provided by Management and/or Les Nouvelles Esthetiques, Inc. Failure to bring or maintain any account current at such time will result in cancellation and termination of this Contract. No refunds will be made as a result of cancellation for this reason nor will such funds be applied against past due balances, said funds being forfeited.

4. Liability and Insurance. Exhibitor shall be fully responsible to pay for any and all injuries to persons or property damages to the convention facilities or the property of any third party which results from any act or omission of Exhibitor, its officers, directors, managers, employees, contractors, guests or agents.

Exhibitor must carry worker's compensation, comprehensive general liability including products and completed operations, independent contractors, personal injury, and blanket contractual liability with minimum limits determined by Management. These coverages must be evidenced by a Certificate of Insurance with a 30-day notice of cancellation provision to the holder and supplied to and naming Management as additional insured at least 30 days before the proposed exhibit date. It is strongly recommended that Exhibitors also carry insurance to cover loss of or damage to their exhibits or other personal property while such property is located at or is in transit to or from the Trade Show site. While the Trade Show provides security guards, this is solely as an accommodation to exhibitors, and Management assume no responsibility for any loss, damage or injury to any property of the Exhibitor or to any of its officers, agents, employees, guests or contractors, whether attributable to accident, fire, theft, or any other cause whatsoever. The Exhibitor expressly agrees to save and hold harmless Aesthetic Congress Communications, Inc., and Les Nouvelles Esthetiques, Inc., their subsidiaries and affiliates, as well as each of their officers, directors, owners, contractors, management, agents, and employees from any and all claims, liabilities and losses for injuries to persons (including death) or damage to property arising in connection with the event or with Exhibitor's use of the exhibit space, except such losses as may be the direct result of the gross negligence of Aesthetic Congress Communications, Inc. or Les Nouvelles Esthetiques, Inc.

5. Available Services. On behalf of the exhibitors, Management has designated official Exhibition contractors to provide the following: drayage, cartage, furniture, booth and floor decorations, signs, photographs, telephone services, and other services. Services of electricians, plumbers, carpenters and other labor will be available and charged for at the then prevailing rates. Contractors and rates will be listed in the Exhibitor Service Manual to be issued separately. Management assumes no responsibility or liability for any of the services performed or materials delivered by the foregoing persons, parties and organizations. Arrangements for these services and payments are to be made between exhibitors and official Exhibition contractors. Rules and regulations for union labor are made by the local unions and these regulations may be changed at any time. When union labor is required because of building or contractor requirements, the Exhibitor agrees to comply with the regulations.

6. Protection of Facilities. Nothing shall be posted on, or tacked, nailed, screwed, or otherwise attached to the columns, walls, floors, or other parts of the convention hall exhibit area without permission from the proper building authority. Fluids, caustic or staining, must not be used where they may damage floor coverings. Packing, unpacking and assembly of exhibits shall be done only in designated areas and in conformity with the directions of the Management, the convention hall manager or their assistants.

7. Installation and Dismantling. The specific requirements as to time for installation and dismantling of exhibits shall be set forth in the Exhibitor Service Manual supplied to each exhibitor for the particular Trade Show. Such requirements shall be binding upon Exhibitor as though fully set forth in this Contract.

8. Attorney's Fees. Should Management incur any legal fees or costs in connection with collection of any amounts due under this Contract, Exhibitor shall pay all such fees and costs incurred prior to litigation. If either party brings litigation in order to enforce its rights under this Contract, the prevailing party in any litigation shall be entitled, in addition to such other and further relief to which it is entitled, to an additional reasonable sum for its attorney's fees and costs.

9. Applicable Law. This Agreement shall be construed under the laws of the State of Florida. The parties agree that jurisdiction and venue for any dispute under this agreement shall be in the state courts located in Miami-Dade County, Florida and the Federal courts of the Southern District of Florida. Exhibitor irrevocably and unconditionally agrees to subject itself to the jurisdiction of those courts; waive any objection to the laying of venue of any such action or proceeding in any such court; and waive and agree not to plead or claim that any such action or proceeding brought in any such court has been brought in an inconvenient forum.

Initials _____

Aesthetic Congress Communications

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Kay Bailey Hutchison Convention Center Dallas, TX | JUNE 11 & 12, 2023

850	859 950	951 1050	1051 1150	1151 1250	1251 1350	1351 1450	1451 1550	1551 1650	1651 1750	1751 1850	1851
846	847 946	947 1046	1047 1146	1147 1246	1247 1346	1347 1446	1447 1546	1547 1646	1647 1746	1747 1846	1847
844	845 944	945 1044	1045 1144	1145 1244	1245 1344	1345 1444	1445 1544	1545 1644	1645 1744	1745 1844	1845
840	841 940	941 1040	1041 1140	1141 1240	1241 1340	1341 1440	1441 1540	1541 1640	1641 1740	1741 1840	1841
838	839 938	■	1039 1138	1139 1238	■	1339 1438	1439 1538	■	1639 1738	1739 1838	1839
			1037 1136	1137 1236		1337 1436	1437 1536		1637 1736	1737 1836	
830	831 930	931 1030	1031 1130	1131 1230	1231 1330	1331 1430	1431 1530	1531 1630	1631 1730	1731 1830	1831
828	829 928	929 1028	1029 1128	1129 1228	1229 1328	1329 1428	1429 1528	1529 1628	1629 1728	1729 1828	1829
824	825 924	925 1024	1025 1124	1125 1224	1225 1324	1325 1424	1425 1524	1525 1624	1625 1724	1725 1824	1825
822	823 922	923 1022	1023 1122	1123 1222	1223 1322	1323 1422	1423 1522	1523 1622	1623 1722	1723 1822	1823
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814	815 914	915 1014	1015 1114	1115 1214	1215 1314	1315 1414	1415 1514	1515 1614	1615 1714	1715 1814	1815
812		913 1012			1213 1312			1513 1612			
810	811 910	911 1010	1011 1110	1111 1210	1211 1310	1311 1410	1411 1510	1511 1610	1611 1710	1711 1810	1811
808	809 908	909 1008	1009 1108	1109 1208	1209 1308	1309 1408	1409 1508	1509 1608	1609 1708	1709 1808	1809



HALL C

- Includes:**
- Carpeted booth
 - Standard 8' backwall
 - 3' side-draped walls
 - Booth identification sign
 - Two chairs
 - One 6' draped table
 - One wastebasket
 - Security service and exhibitor service manual
 - Free listing in the official digital show program if contract received before 01/15/2023
 - Free listing and link on the congress' web site
 - Free listing in the show directory

All booths are 10' x 10'
Price per booth:
 Before August 15, 2022: **\$2800.00**
 After August 15, 2022: **\$3200.00**

Aesthetic Congress Communications

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Kay Bailey Hutchison Convention Center Dallas, TX | JUNE 11 & 12 2023

CLASSROOM CONTRACT

SEE FLOOR PLAN FOR CLASSROOM PRICING

1. APPLICATION and CONTRACT for classroom space at **THE INTERNATIONAL CONGRESS OF ESTHETICS AND SPA, DALLAS 2023** managed by Aesthetic Congress Communications, Inc., to be held at the Kay Bailey Hutchison Convention Center on June 11 & 12, 2023. Return copy of completed application to Aesthetic Congress Communications, Inc., 3929 Ponce de Leon Blvd., Coral Gables, Florida 33134 or fax to 1.305.4431664. Please type or print clearly-press firmly with a ballpoint pen.

COMPANY NAME (as it should appear in all future Congress material)

STREET ADDRESS

CITY

STATE

ZIP CODE

COMPANY REPRESENTATIVE TO RECEIVE
EXHIBIT CORRESPONDENCE AND BULLETINS

TITLE

PHONE

E-MAIL

WEB SITE

FAX

TOLL FREE NUMBER (as it should appear in all future Congress material)

2. PAYMENT SCHEDULE A minimum deposit of 50% of the total rental fee of your classroom is required with the application. The final 50% is due 60 days before the show opening date (April 11, 2023).

3. PAYMENT Check # _____ (Make check payable to **Aesthetic Congress Communications, Inc.**)

	1st Choice Class Number	Cost	2nd Choice Class Number	Cost	3rd Choice Class Number	Cost
Sunday June 11, 2023 Classroom						
11:00 a.m. - 12:00 p.m						
2:00 p.m. - 3:00 p.m						
3:30 p.m. - 4:30 p.m.						
Monday June 12, 2023 Classroom						
11:00 p.m. - 12:00 p.m						
2:00 p.m. - 3:00 p.m						
	Total	\$	Total	\$	Total	\$

We understand that this application will become a binding contract upon acceptance by Aesthetic Congress Communications and is subject to the terms, conditions, rules and regulations which hereto constitute a part of, or are included in this application and contract.

Application's Authorized Signature _____ Title _____ Date _____

Aesthetic Congress Communications

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ROOMS	CAPACITY	PRICE
C140	240	\$1,300
C141	200	\$1,200
C142	224	\$1,200
C143	85	\$1,000
C144	120	\$1,000
C145	130	\$1,000
C146	295	\$1,500
C147	112	\$1,000

ROOMS	CAPACITY	PRICE
C148	217	\$1,200
C149	85	\$1,000
C150	80	\$1,000
C152	100	\$1,000
C154	112	\$1,000
C155	242	\$1,300
C156	242	\$1,300

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DIGITAL SHOW PROGRAM ADVERTISING CONTRACT

DON'T MISS THE OPPORTUNITY...

The Dallas Official Digital Program will be available on our website and promoted to our e-database of 85,000 subscribers/attendees.

As an advertiser receive free bonus features from our digital program:

- Free direct link to your website
- Free dynamic flash advertisement enhancement



Digital Program

2-page color spread \$ 5000.00

Trim Size 16.75" X 10.875"

Bleed Size 17.25" X 11.375"

Full Page Color \$ 2600.00

Trim Size 8.375" X 10.875"

Bleed Size 8.875" X 11.375"

1/2 Page Column Horz \$ 1500.00

Trim Size 6.75" X 4.75"

PAYMENT SCHEDULE Contract must be returned by August 15, 2022 with FULL PAYMENT OF THE AD

Check # _____ (Make check payable to **Aesthetic Congress Communications, Inc.**)

Artwork due no later than 01/15/2023. Aesthetic Congress Communications, Inc.. is here by authorized to place your advertisement in the official program of The International Congress of Esthetics and Spa, Dallas June 11 & 12, 2023

*Please include your booths numbers on artwork.

FIRM NAME: _____

ADDRESS: _____

CITY: _____ STATE: _____ ZIP CODE: _____

AUTHORIZED BY: _____

POSITION: _____ SIGNATURE: _____ DATE: _____

Please keep in mind that space is limited and is being handled on a first come first serve basis.